West Central Neighborhood Association

Association Meeting Minutes September 17, 2018, 7:00pm

Call To Order – 7:02pm, 28 attendees

Guest Speaker - Kevan Biggs, Electric Works

- Next up: Legacy Task Committee Meeting
 - o Thursday, September 20 at 5pm
 - o They'll decide whether to put it in front of the City Council
- Economic Development Agreement
 - o They recently agreed on terms between Electric Works and the City
 - A certain percentage of square footage needs to be leased to businesses that would create new jobs for the region
 - o They have an outside closing date of June 30, 2019
 - They're hoping to close earlier than this, but have to get beyond the New Markets tax credit allocations, which as no date yet
 - o They have some other terms they need to meet by December 31, 2018
 - Minimum leasing requirements
 - A few other provisions they think are achievable
 - The economic development agreement gave them a framework, but didn't approve any actual funding
- Upcoming funding requests:
 - o Capital Improvement Board \$45 million request
 - o Legacy Funds \$10 million grant, they need 6 votes from City Council
 - o City money \$3.5 million request
 - County money \$3.5 million request
 - You can show your support by reaching out to city council members
 - There are some links on the Electric Works website that can give you some quick talking points
 - There's a button you can click which will auto-fill your email draft with the City Council and mayor's email addresses
 - www.fortwayneelectricworks.com

Leasing

- Starting to follow up on leads and signing letters of intent
- o They need to have 100,000 sq ft leased by the end of 2018
- They need to have 250,000 sq ft leased by closing (approximately 1/2 of the total leasable square footage in Phase 1)
- o A member asked if they have a grocery store looking to lease
 - Kevan said not currently, but they'll have the food hall, which will have fresh produce and other food items 7 days per week
 - Also, with all of the development happening and the addition of residents in the area, a grocery store may be interested when they start Phase 2

- A study they performed found out there's currently only about 7% vacancy for Class A office space in downtown Fort Wayne
 - Capacity is considered 10% or below
 - If a company wanted to move here and needed 200,000 sq ft of Class A office space, there isn't currently any place for them to go
- Lending
 - o They'll need a \$65 million loan
 - They've met with a number of regional banks and had a good response, but will probably end up with a larger national bank
- Phase 1 Impact
 - o Roughly 2,400 construction jobs for 2 years
 - o Roughly 1,500 direct new jobs established at the new campus
 - Workforce training program with Weigand Construction
 - Approximately \$100,000-\$125,000 will be given each year to a to-beformed not-for-profit made up of community members to use the funds somewhere in the local neighborhoods

Unfinished Business

- Home & Garden Tour Update
 - o Despite the weather, there was a lot of foot traffic
 - o Income & Expenses:
 - \$17,550 from sponsors
 - \$18,998 from tickets
 - \$2,400 from dinner
 - \$2.370 from art vendors
 - \$4,172 of expenses from ArtsFest and \$8,000 from tour
 - o Total: \$29,000 in revenue
- Bike Corral
 - o The bike corral has been installed at West Berry and Union
 - We received a lot of news coverage at the ribbon cutting

New Business

- 2019 Officer Slate
 - o Brandon Steffen, as VP, will head the committee to seek nominations
 - The slate will be presented at the October association meeting: President,
 Vice President, Secretary, Membership, and Treasurer
 - o The association will vote on the slate at the November meeting

Officer Reports

- Membership: 83 members
- \$173,390 in bank account

Concluded – 8:06pm